

The following is a current list of Department of State large prime contractors with contracts in excess of \$500,000 (\$1 million for construction), that may offer subcontracting opportunities. Company names followed by an asterisk represent those with the largest dollar value contracts at the Department of State.

Prime Contractors Offering Possible Subcontracting Opportunities:

3M Corporation  
3M Center Bldg., 216-2N-02, St. Paul, MN 55144-1000  
Contact: Mr. John Fischer (651) 736-2324 Email: [jrfischer@mmm.com](mailto:jrfischer@mmm.com)  
Contract: S-FBOAD99D0012

1101 15th St., N.W., Washington, DC 20005  
Contact: Mr. David Laird (202) 331-6967 Email: [dlaird@mmm.com](mailto:dlaird@mmm.com)  
(shatter-resistant window film)

Abacus Technology Corp.  
5454 Wisconsin Ave., Suite 1100, Chevy Chase, MD 20815  
Contact: Ms. Sharon Church (301) 907-2459  
Contract: S-OPRAQ01D0070  
(consultant, travel services)

ABB SUSA, Inc.  
1460 Livingston Ave., Bldg B, North Brunswick, NJ 08902-6005  
Contact: Mr. David Vaughan (732) 932-6100  
Email: [david.vaughan@us.abb.com](mailto:david.vaughan@us.abb.com)  
David Rost (856) 273-8462  
Contract: SALMEC-01-C-0032

American Systems Corporation  
13990 Parkers Circle, Chantilly, VA 20151  
Contact: Mr. Thomas Raup (703) 968-5131  
Contract: SALMEC-01-D-0003  
(telecommunications cabling test services)

AMS  
12601 Fair Lakes Circle, Fairfax, VA 22033  
Contact: Kelly Schuette (703) 227-6880  
Email: [kelly.schuette@ams.com](mailto:kelly.schuette@ams.com)  
Contract: SLMAQM-03-C-0072  
(utilization and customization of AMS proprietary software)

**Ansul**

One Stanton St., Marinette, WI 54143  
Contact: Mr. Peter Madden (715) 735-7411  
Email: [pmadden@tycoint.com](mailto:pmadden@tycoint.com)  
Contract: SALMEC-01-D-0025  
(fire protection)

**AT&T**

1120 20th Street, N.W., Washington, DC 20036  
Contact: Mr. Chris Hunady (202) 663-3307  
Email: [hunadych@state.gov](mailto:hunadych@state.gov)  
Contract: N00600-94-0344 - Due for Re compete in the Near Future  
(various subcontracting opportunities)

**Brown & Root Services**

1550 Wilson Blvd., Arlington, VA 22209  
Contact: Mr. Drew Bacon (703) 526-7521  
Email: [drew.bacon@halliburton.com](mailto:drew.bacon@halliburton.com)

1525 Wilson Blvd., Arlington, VA 22209  
Email: [Robert.Smith199a9f@halliburton.com](mailto:Robert.Smith199a9f@halliburton.com)  
Contact: Mr. Robert Smith (703) 469-1669

Contract: SALMEC-02-C-0042  
(security upgrades)

**CACI, Inc – Federal**

14111 Park Meadow Dr., Chantilly, VA 20151  
Contact: Mr. Raymond Rollins (703) 841-7924  
Contract:  
(telecommunications)

**Caddell Construction Co., Inc.**

2700 Lagoon Park Drive, Montgomery, AL 36109-1100  
Contact: Mr. Eddie Stewart (334) 394-0129  
Email: [estewart@caddell.com](mailto:estewart@caddell.com)  
Contract: SLMAQM-00-C-6033  
(construction)

**Clark –Nexsen-Owen**

6160 Kempsville Circle, Norfolk, VA 23502  
Contact: Ms. Kathlyn Wintz (757) 455-5800  
Contract: SALMEC-02-D-0005  
(electrical engineering)

Computer Sciences Corporation\*  
3170 Fairview Park Drive, Falls Church, VA 22042  
Contact: Ms. Addie Olsen (703) 876-3095  
Email: [aolsen@csc.com](mailto:aolsen@csc.com)

10530 Rosehaven St., Fairfax, VA 22030  
Rachael Hughes (703) 293-7402

Contract: SLMAQ-02-C0063/SLMAQM-00-D-0050/  
SOPRAQ-97-D-0009/SLMAQM-01-D-0062  
(various subcontracting opportunities related to program and systems services/information technology support)

COMSAT General Corporation  
6560 Rock Spring Dr., Bethesda, MD 20817  
Contact: Mr. Dean Kremer (301) 214-3642  
Email: [dean.kremer@lmco.com](mailto:dean.kremer@lmco.com)  
Contract: SDTSP0-96-D2002  
(commercial plan)

Consolidated Engineering Services  
2345 Crystal Drive, Suite 1000, Arlington, VA 22202  
Contact: Mr. A.J. Walker (703) 769-5540  
Email: [al.walker@consolidengr.com](mailto:al.walker@consolidengr.com)  
Contract: S-OPRAQ98D0048  
(repair O&M of bldgs, equip – HST & Blair)

Davis Brody Bond, LLP  
315 Hudson Street, New York, NY 10013  
Contact: Ms. Christey Robinson (212) 633-4700  
Contract: S-FBOAD98D0007  
(energy surveys at foreign service posts)

DynCorp Information Systems, LLC  
15000 Conference Center, Chantilly, VA 20151  
Contact: Ms. Diane G. Dempsey (703) 818-4967  
Email: [diane.Dempsey@dyncorp.com](mailto:diane.Dempsey@dyncorp.com)  
Contract: SOPRAQ-95-D-0594

DynCorp International  
6500 West Freeway, Fort Worth, TX 76116  
Contact: Ms. Debbie Newberry (817) 731-5452  
Email: [Debbie.newberry@dyncorp.com](mailto:Debbie.newberry@dyncorp.com)

DynCorp Patrick Support Division  
PO Box 254388, Patrick AFB, FL 32925  
Contact: Ms. Nora Sartwell (321) 783-9875 ext 3158  
Email: [sartwelln@infl.state.gov](mailto:sartwelln@infl.state.gov)  
Contract: SOPRAQ-98-C-0051  
(misc. supplies, equipment and services)

DynCorp, Technical Services  
6500 West Freeway, Forth Worth, TX 76116  
Contact: Ms. Cheryl Dial (817) 737-1548  
Email: [cheryl.dial@dyncorp.com](mailto:cheryl.dial@dyncorp.com)  
Contract: SOPRAQ-97-D-0604 / SOPRAQ-95-C-0675  
Contract: SOPRAQ-98-C-0051 / SOPRAQ-96-C-0547  
Contract: SOPRAQ-98-C-0075 / SOPRAQ-98-C-0013  
Contract: SLMAQM-00-D-0027 / SLMAQM-00-D-0010  
(misc. travel/visa services)

Einhorn Yaffee Prescott  
Broadway at Beaver Street, Albany, NY 12201  
Contact: Ms. Barbara A. Reuter (518) 431-3364 or 431-3300  
Email: [breuter@eypae.com](mailto:breuter@eypae.com)  
Contract: IQC 1030-290288  
(various architect/engineering support services)

SFBOAD-97-D-0016 / SFBOAD-99-C-0049

SALMEC-03-D-0016 (IQC worldwide A/E services)

Federal Cartridge Company  
900 Ehlen Drive, Anoka, MN 55303  
Contact: Mr. Dave Henderson (612) 323-2515, Email:  
[Dave.Henderson@federalcartridge.com](mailto:Dave.Henderson@federalcartridge.com)  
Contract: SOPRAQ-98-D-0125  
(raw materials and cleaning supplies)

Forell/Elsesser  
160 Pine Street, San Francisco, CA 94111  
Contact: Ms. Liz Halton (415) 837-0700  
Email: [liz@forell.com](mailto:liz@forell.com)  
Contract: SFBOAD-98-D-0013  
(miscellaneous services)

**GTSI**

3901 Stonecroft Blvd., Chantilly, VA 20151  
Contact: Mr. Robert McCain (703) 502-2557  
Email: [robert\\_mccann@gtsi.com](mailto:robert_mccann@gtsi.com)  
Contract: SOPRAQ-97-D-0608  
(hardware, software)

**H.B. Zachary Construction**

P.O. Box 531558, Grand Prairie, TX 75053  
Contact: Ms. Patty Webber (972) 262-8898  
Email: [webberp@zachry.com](mailto:webberp@zachry.com)

527 Logwood, San Antonio, TX 78221

Contact: Mr. Bruce Lankford (972) 262-8898  
Email: [lankford@zachry.com](mailto:lankford@zachry.com)

Contract: SALMEC-02-C-0032

(design/build of standard embassy design – construction)

**Halifax Engineering, Inc.**

5250 Cherokee Avenue, Alexandria, VA 22312  
Contact: Ms. Suzanne Green (703) 658-2418  
Email: [sgreen@hxcorp.com](mailto:sgreen@hxcorp.com)  
Contract: SOPRAQ-97-C-0058  
(various subcontracting opportunities)

**Hankins & Anderson Engineering**

1604 Santa Rosa Rd., Richmond, VA 23229  
Contact: Peggy Fanin (804) 285-4171  
Email: [p.fanning@haengineers.com](mailto:p.fanning@haengineers.com)  
Contract: SALMEC-01-D-0017/0018  
(electrical & mechanical engineering)

**Hanscomb, Inc.**

1725 Duke Street, Suite 200, Alexandria, VA 22314  
Contact: Reza Amirkhalili (703) 684-6550  
Email: [ramirkhalili@hanscombusa.com](mailto:ramirkhalili@hanscombusa.com)  
Contract: SLMAQM-00-D6025  
(value engineering services)

Hayes Seay Mattern & Mattern, Inc.  
1315 Franklin Rd., Roanoke, VA 24034  
Contact: Mr. Edward Colonna (540) 857-3100  
Email: [ecolonna@hsmm.com](mailto:ecolonna@hsmm.com)  
Contract: SALMEC-01-D-0009  
(IDIQ for worldwide electrical engineering services)

Hensel Phelps  
420 Sixth Ave., Greeley, CO 80632  
Contact: Walter Jones (970) 352-6565  
Email: [wjones@henselphelps.com](mailto:wjones@henselphelps.com)

3950 N. Lewiston St., Aurora, CO 80011  
Contact: Robert Piper (303) 539-3300  
Email: [rpiper@henselphelps.com](mailto:rpiper@henselphelps.com)

Contract: SALMEC-02-C-0031  
(standard embassy design new office buildings)

Hilldrup Moving & Storage  
4022 Jefferson Davis Highway, Stafford, VA 22554  
Contact: Mr. John Warlick (703) 221-7155 ext 338,1  
Email: [john.warlick@hilldrup.com](mailto:john.warlick@hilldrup.com)  
Contract: SLMAQM-02-C0008  
(misc. supplies and services)

Hughes Associates, Inc.  
3610 Commerce Drive, #817, Baltimore, MD 21227  
Contact: Mr. R. Britt Noone (410) 737-8677  
Email: [bnoone@haifire.com](mailto:bnoone@haifire.com)  
Contract: SALMEC-01-D-0008  
(fire protection)

IBM Global Government Industry  
6710 RockLedge Dr., Bethesda, MD 20817  
Contact: Ms. Lucille Warunek (301) 803-3197  
Email: [lwarunek@us.ibm.com](mailto:lwarunek@us.ibm.com)  
Contract: SOPRAQ-99-D-0100

Inter-Con Security Systems, Inc.  
210 S. Delacey Ave., Pasadena, CA 91105  
Contact: Ms. Yvette Marquez (626) 535-2887

5515 Cherokee, Alexandria, VA 22312  
Contact: Mr. Lance Mueller (202) 647-0840  
Email: [muellerla@state.gov](mailto:muellerla@state.gov)

Contract: SLMAQM-01-D-0157

ISJV – Investigative Services (Joint Venture)  
5904 Old Richmond Highway, Alexandria, VA 22303  
Contact: Mr. Michael A. Barron (703) 329-3413  
Email: [mike.barron@mantech-sfc.com](mailto:mike.barron@mantech-sfc.com)  
Contract: GSO7F03855  
(background investigations)

ITT Industries  
2201 C Street, Room 5440, Washington, DC 20520  
Contact: Mr. Bob Kita (202) 647-3038, Email: [kitarh@state.gov](mailto:kitarh@state.gov)  
Email: [kitarh@state.gov](mailto:kitarh@state.gov)  
Contract: SLMAQM-00-C0132

J.A. Jones Construction  
J.A. Jones Drive, Charlotte, NC 28287  
Contact: Mr. Mike L. Fitzgerald (704) 553-3499  
Email: [mfitzger@jajones.com](mailto:mfitzger@jajones.com)  
Contract: SLMAQM-00-C-6035 / SALMEC-02-C-0044/0045  
SFBOAS-99-C-0060/C0053  
(Various construction opportunities)

JFI – Jacobs Facilities, Inc.  
1100 North Glebe Rd., Arlington, VA 22201  
Contact: Ms. Claire Hartung (571) 218-1262  
Email: [claire.hartung@jacobs.com](mailto:claire.hartung@jacobs.com)  
Contract: SALMEC-03-D-0011  
(worldwide design services IQC)

John A. Martin & Associates  
1212 South Flower Street, Los Angeles, CA 90015  
Contact: Ms. Evita Oseguera. (213) 989-1119  
Email: [evita@johnmartin.com](mailto:evita@johnmartin.com)  
Contract: SLMAQM-00-D6006  
(misc. consulting services)

KPMG Consulting  
1676 International Drive, Suite 8184, McLean, VA 22102-4828  
Contact: Mr. Howard Ady (703) 747-7394, Email: [hpadyiii@msn.com](mailto:hpadyiii@msn.com)  
Contract: SLMAQMO-1F-3311/12  
(various IT services)

LAM Associates, Inc.  
8245 Boone Blvd., Suite 200, Vienna, VA 22182  
Contact: Ms. Gale Sampson (703) 205-3263

MCI  
701 South 12<sup>th</sup> St., Arlington, VA 22202  
Contact: Mr. John Marshall (703) 341-4411  
Email: [j.marshall@mci.com](mailto:j.marshall@mci.com)  
Contract: SDTSPO-98-C-0060/2004  
(commercial plan)

Michael Graves & Associates, Inc.  
341 Nassau Street, Princeton, NJ 08540  
Contact: Mr. Patrick O'Leary (609) 924-6409  
Email: [poleary@michaelgraves.com](mailto:poleary@michaelgraves.com)  
Contract: SLMAQM-01-C-6001  
(various subcontracting opportunities related to architectural and engineering services)

Motorola, Inc.  
1301 East Algonquin Road, Schaumburg, IL 60196  
Contact: Ms. Kathy Ahillen (847) 576-7073  
Email: [kathy.ahillen@motorola.com](mailto:kathy.ahillen@motorola.com)  
Contract: SLMAQM-01-C-0118  
(various subcontracting opportunities)

MSC Specialty Films, Inc.  
13770 Automobile Blvd., Clearwater, FL 33762  
Contact: Mr. G. Nick Routh (800) 282-9031  
Contract: S-FBOAD99D0013  
(shatter-resistant window film)

MVM, Inc.  
8301 Greensboro Drive, Suite 300, McLean, VA 22102-3603  
Contact: Mr. Rob Rubin (703) 790-3138  
Email: [rubinr@mvm-inc.com](mailto:rubinr@mvm-inc.com)



Contract: SLMAQM-00-D-0028  
(travel equipment and miscellaneous support)

Northrop Grumman  
8110 Gatehouse Rd., Falls Church, VA 22042  
Contact: Ms. Brenda Parrish (703) 205-3263  
Email: [bparrish@northropgrumman.com](mailto:bparrish@northropgrumman.com)  
Contract: SOPRAQ-97-D-0005  
(various computer related supplies and services)

Orkland Corporation  
7799 Leesburg Pike, Falls Church, VA 20910  
Contact: Mr. Arnold Morse (703) 610-4200  
Ms. Deb Vanderhoof (703) 610-4569  
Email: [Dvanderhoof@orkland.com](mailto:Dvanderhoof@orkland.com)  
Contract: SOPRAQ-97-D-0033 / SLMAQM-01-D-0051  
(software support services)

Pacific A & E  
1601 N. Kent Street, Suite 900, Arlington, VA 22209  
Contact: Mr. Roy Joun (703) 243-6464 ext 1666, Email:  
[rjoun@wdc.paechl.com](mailto:rjoun@wdc.paechl.com)  
Contract: SOPRAQ-97-C-0033/96-C-0536  
(Various subcontracting opportunities)

Pacific Environmental Services – PES  
560 Herndon Pkwy., Suite 200, Herndon, VA 20170-5240  
Contact: Mr. William John (703) 471-8383  
Email: [wajohn@mactec.com](mailto:wajohn@mactec.com)  
Contract: SLMAQM-00-D-6027  
(electrical, security, interior design, etc.)

Perini Corporation  
73 Mt. Wayne Ave., Framingham, MA 01701-9160  
Contact: Mr. William Obrien (508) 628-2486  
Email: [wobrien@perini.com](mailto:wobrien@perini.com)  
Contract: SFBOAD-99-D-0017  
(security upgrades, worldwide)

Reynolds, Smith, Hills, Inc.  
4651 Salisbury Road, Suite 400, Jacksonville, FL 32256-0901  
Contact: Mr. Ken Jacobson (904) 279-2271  
Email: [ken.Jacobson@rsandh.com](mailto:ken.Jacobson@rsandh.com)

Contract: SFBOAD-98-D-0003  
(energy surveys at posts)

Rolf Jensen & Associates, Inc.  
3040 Williams Dr., Suite 400, Fairfax, VA 22031  
Contact: Mr. Jack Brady (703) 641-4600  
Email: [jbrady@rjagroup.com](mailto:jbrady@rjagroup.com)  
(fire protection)

RTKL  
1250 Connecticut Ave., NW, Washington, DC 20036  
Contact: Mr. Ed Fisher (202) 833-4400  
Email: [efischer@rtkl.com](mailto:efischer@rtkl.com)  
Contract: SLMAQM-00-D-6034

SAIC  
1710 SAIC Drive, McLean, VA 22102  
Contact: Mr. George Otchere (703) 676-8439  
Email: [george.otchere@saic.com](mailto:george.otchere@saic.com)  
Contract: SLMAQM-01-D-0064  
(various subcontracting opportunities related to IT services & products)

Schimer Engineering  
2009 N. 14th St., Suite 100, Arlington, VA 22201  
Contact: Ms. Joanna Hoffschneider (301) 220-1212  
Email: [Joanna\\_Hoffschneider@schimer.com](mailto:Joanna_Hoffschneider@schimer.com)  
Contract: SALMEC-02-D-0009

Security Storage Company  
1701 Florida Ave., Washington, DC 20009  
Contact: Mr. Ray O'Meara (202) 797-5674  
Email: [romeara@sscw.com](mailto:romeara@sscw.com)  
Contract: SLMAQM-02-C-0023  
(moving and storage)

SI International (formerly known as Statistica)  
800 S. Fredrick Ave., Suite 204, Gaithersburg, MD 20877  
Contact: Ms. Julie Lee (301) 926-9000  
Contract: SOPRAQ-97-D-0492

8484 Westpark Dr., McLean, VA 22102  
Contact: Ms. Sally Cain (703) 905-1725  
Email: [sally.cain@si-intl.com](mailto:sally.cain@si-intl.com)

Contract: SOPRAQ-97-D-0133/SLMAQ-99-D-0042  
(various subcontracting opportunities)

Smith Group (formerly KCF-SHG)  
1825 I St., NW, Washington, DC 20006  
Contact: Mr. Martin Denholm (202) 842-2100  
Email: [martin.denholm@smithgroup.com](mailto:martin.denholm@smithgroup.com)  
Contract: SFBOAD-98-D-0005  
(architectural/engineering)

Sprint – Government Systems Division  
13221 Woodland Park Road, Herndon, VA 20171  
Contact: Mr. Brian Britton (913) 794-8943  
Contract: SDTSP0-95-C-0023/95-C-0030/00-C-0012/00-C-0013  
(Commercial plan)

Syska & Hennessy  
11350 Random Hills Rd., Suite 750, Fairfax, VA 22030  
Contact: Ms. Mary Moore (703) 383-9383  
Email: [mmoore@syska.com](mailto:mmoore@syska.com)  
Contract: SALMEC-02-D-0010  
(worldwide mechanical engineering services)

Titan Systems (Computer Based Systems, Inc.)  
1593 Springhill Rd., Vienna, VA 22182  
Contact: Ms. Sewanee Johnson (703) 852-4288  
[sjohnson@wash.averstar.com](mailto:sjohnson@wash.averstar.com)  
Contract: SLMAQM-01-D-0066  
(various subcontracting opportunities)

TRW  
Systems Division, One Federal Systems Park Drive, Fairfax, VA 22033  
Contact: Ms. Pat Austin (703) 968-1244  
Email: [pat.Austin@trw.com](mailto:pat.Austin@trw.com)  
Contract: SOPRAQ-97-C-0008  
(various subcontracting opportunities)

Unisys  
8008 Westpark Dr., McLean, VA 22102  
Contact: Ms. Jean L. Gray (703) 556-5100  
Email: [jean.gray@unisys.com](mailto:jean.gray@unisys.com)  
Contract: SMOFMA-97-C-0001  
(various hardware, software, etc.)

URS Group, Inc.  
2020 K St., NW, Washington, DC 20006  
Contact: Mr. Mike Karst (202) 872-0277  
Email: [mike\\_karst@urscorp.com](mailto:mike_karst@urscorp.com)  
Contract: SLMAQM-00-D-6024  
(architectural, engineering)

Washington Group Int'l, Inc.  
10490 Little Patuxent Pkwy, Suite 300, Columbia, MD 21044  
Contact: Martie Wilson (410) 423-2507  
Contract: SFBOAD-98-C-0008/99C0048  
(various construction opportunities)

Wiss, Janney, Elstner Associates  
2200 Powell St., Suite 925, Emeryville, CA 94608  
Contact: Mr. Sigmund Freeman (510) 428-2907  
Email: [sfreeman@wje.com](mailto:sfreeman@wje.com)

Brian Kehoe (510) 428-2907  
Email: [bkehoe@wje.com](mailto:bkehoe@wje.com)

Contract: SFBOAD-98-D-0014  
(earthquake, structural, geotechnical engineering)

Zimmer-Gunsul-Frasca  
320 SW Oak St., Suite 500, Portland, OR 97204  
Contact: Kelly Davis (503) 417-4336  
Email: [kdavis@zgf.com](mailto:kdavis@zgf.com)  
Contract: SFBOAD-99C-0057 / SALMEC03D0019  
(construction)